



## Mentor Technical Group: From Thesis to Synthesis

BY GABRIEL PARRA BLESSING

For a company founded as recently as 2000, Mentor Technical Group Corp. already boasts an impressive list of clients throughout the pharmaceutical, biotechnology, and medical devices industries. Amgen, Pfizer, and Bristol-Myers Squibb are just some of the companies in the Food & Drug Administration-regulated industry to which Mentor provides a complete portfolio of integrated solutions and technical-support services, including utilities management, regulatory compliance, and validation.

Luis Soto, Mentor's president, credits his company's success to its unique ability to bring together and synthesize the management,

technical skills, and staff necessary to offer process and system-wide solutions to its clients.

"Our multidisciplinary approach enables us to offer solutions tailored to our clients' individual needs, thereby allowing them to look to only one contractor to meet requirements that before required two or more to fulfill," Soto explained. "This translates into greater process integration and avoids unnecessary duplication and confusion, which in turn generates greater operational efficiency as well as savings in labor, time, and cost. In other words, with us, the left hand always knows what the right hand is doing."

Soto added, "Mentor gets involved right at the start, from the



**Julián Rodríguez, vice president of regulatory compliance and validation; Luis David Soto, president; and Félix Bernard, vice president of operations**

conceptual phase up to the implementation of utilities, manufacturing, packaging, and computer system projects. Our management staff has unparalleled experience in both operating and consulting industries, and our technical staff of more than 170 specialists guarantees efficient project execution."

Among the services Mentor integrates under one roof are CMMS management; regulatory compliance/validation, including outsourcing; project management; utilities maintenance and operations outsourcing; pump and seal repair programs; and safety, environmental, and industrial hygiene solutions.

Of these, regulatory compliance and validation is of particular importance to the highly regulated industries the consulting company

services. "We provide our customers with the regulatory and validation knowledge necessary to complement the organization as a whole, allowing the client to focus on their essential business goals and objectives," said Julián Rodríguez, managing partner & vice president of Mentor's regulatory compliance/validation division.

Concurrently, Mentor offers project and construction management. "The key to a project's success is the expertise and experience of the project manager and his or her ability to fully integrate with the owner," Soto said. "From project development through construction, commissioning, startup, and validation, we provide the planning, scheduling, budgeting, execution, and operational oversight required to make the project a success."

Mentor also can meet a company's utilities maintenance and operations outsourcing needs. "The current trend is for maintenance and engineering services to be outsourced," noted Félix Bernard, managing partner & vice president of operations. "Engineers and staff currently employed by the client can concentrate on addressing strategic objectives while letting Mentor run the company's day-to-day maintenance operations." n

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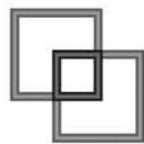
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